

NEWS ROUNDUP
Jaguar votes on production deal
 increased by 92 cars a weeck
Union leaders were making no recommendation that the
-offer be rejected or acoeptede amid repors that the mood of
workers was hardening against trike workers was hardening againss strike action. A ballot of assembly workerss at the company's Browns
Lane plant in Coventry will be completed today ard the
result known on Monday, the day for which a strike was threatened
However, union leaders ssuspended the threat, which
would have been insigared in the production targets had
been imposed without argeement. Management at the samee
 aimost immedianely if workers axpept the tevised ofter, said
to be neary identical to a proposal rejected last week.
Road deaths down





New Aids foundation


 will pay for a small research unit at the city's blood
tranffision cantre wheresix full-ime staf will monitor the
course of the infection and work on devising treatments.
Shipyard dispute
 management decision to set standard holiday periods. The
move by the companys 12200 workers came after a call for
industrial accion by the 12 arrow Confederation of Shipbuild-


## Deception charges

 1984. involving 564.750. Mr Palmer, aged 39, of Batulefields,
near Rach, was arresed as he sepped of an aircraf form
Madeira at Gatwick airport on Wednesday. He is due to Party lasts two weeks

 solen and damamek was estimated at at 147 . King and weven
sind
sind were fined and orderd to pay compensation.
Bombers plea denied The six men serving life sentences for the Birmingham
public house bombings 13 years aceo were yescercray nefused
leave to make a final appeal to the House of Lords. The six eave to make a final appeal to the House of Lords. The pix
asked the Lords judichal committee for leave to appeal asked the Lords' judicial committee for leave to appeal
against the refusal of the Court of Appeal last February
quash their convicionio in the light of alleged new evidence.

Train sets line record
 Weymouth, Dorset, after compleciug the 142-mile journey
in 1 hour, 59 minutes and 24 seconds.

Hoskyns tells City to tighten its rules

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 a great dead was heard abo
salaries and high flyers. bu
carners were relativety few.


Lawyers
to study selection of juries

By Frances Gibb
Legal Aftairs
Correspondent
Jury selection procedures are
10 be examined by the Crini1o be examined by ine Criol
inal Bar Ascoiition becuse
of concern that the system is ${ }^{\text {Mr Peter Carter, association }}$

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## Tories insist that benefit reforms will be successful

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defince earter saide same informeOther areas for refomm areOne is the controvenialThe association believeswhich poins of hue prosscry
tion
which of ser are agrecti and

## Detective 'hated by many'

 great many eanemiies, an in- embedded in wis head in
quest was told yesterday.
March last year.

 and Malta, Inspector Alan
Husbands and boyd finends
were among hundreds of peo.


## His

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Unity
 and



## Lords will press Baker to drop abolition of Ilea

By Sheila Gumn
Political Staff
Mr Kennech Baker, the Secretary of




Mr Baker is planning to mee Conservative and independent bacick passage through : the Lordis.
The higher education reforms are ith Lord SWann, Chancello of York BBC already voicing coicem in
amendmint at second reading The convention is for a government


Fund vote by Civil Servants

The. Institution of Pro-
fessional Cuvil Servants' has voted by more vhan four $w$
one to sel Lup political flund
ainy out traditinnal caincary out traditional cam-
paigns threalened by the
Tride Union Act, 1984: The Act probibibis unions
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Ascampaign by the National



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 OOW NSTRUCT THEDSEPPSAL OP AUTTHORSEED AND ANATOULAN-TURKISH WOOLLNA AND SLLE CARPEIS AND RUGS

## PUBLIC AUCTION



 Andontian ruse

 two Pubuc auctions
SATURDAY APRLL 16th AT 11.00 pm SUNDAY APRIL 17 th AT 3.00pm
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# Off-duty PC killed attempting to stop armed bank raiders 

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Hepworth family moves home


## Police intervention 'threat to soccer'

## By Kerry Gill The future of profesional fooball could

 The future of professional football courdbe ejopardizd ifpoice interened every
itime a volent incident took place oo the inme a violent incident Look placect oo the
fieldo of ply, an indemationa refere told
cour yesterdy during be trial of four n cour yesterday y durit
intermational players. Mr James Duncan, one of Scoland's
mos scior referes, told Glaspow Sherin Court than he would conssow
giving upreferecing if here was police
nitevenion io siuations wbieb are giving up refereecing sif here
interention io swations
basically refereceing maters"

## Robbers <br> ${ }^{6}$ were shot:

 to save guard'






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 instion fubo hiscouring Tht sura was inreated d





 London were, killed $\begin{aligned} & \text { and } \\ & \text { Derek Whitecock. aped } \\ & \text { wounded, the court was ows }\end{aligned}$ Whitelock unemployed, of
Samuel STreet. Woolwich
 ane both pleaded euilty to On Inial is David Bowdicb. Welling. southeram London,
who deoies conspiacy 10 rob. the court was iold be supplied
lhe gang with the gecaway
vehicles. vehicles.


## At Nationwide Angliawe know that moving home is never easy.

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Even if it does mean the odd sniffle sometimes.
Nationwide Anglia andiess
Hetping you make the most of your money.



## High-tech aims to cut postal delays



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| Weekend prices |  |

## Microwaves feed a boom in chickens


#### Abstract

 


## How Rom





# From May 9th, IBM Dealers will be showing people how to improve their looks. 

In today's fiercely competitive marketplace, the image a company presents to the outside world has never been more important

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130 IBM Authorised Dealers will be holding free seminars on IBM desktop publishing from May 9th to 15th.

US seamen hurt in Gulf blast






 Chief rejects Queen


 Trade visit clouded



 Deportation puzzle


 Johannesburg blast

 Private TV for Spain


 Australian roulette

 experience effects simitior stome, which they then of drink to
contaim the poison bufoteninine which can kuil.

## New York's hotel empress facing

 tax fraud charges Mrs Leona Helmsley, imperi- set bail at Sl million each, butous owner of the Empires
 the world's richest women , state or
joined
the ranks of the in- huildings. dieted mighty yesterday when 1 In glossy adverrisements for
she and her husband Harry he luxurious Helmsley Palace
 were prosecouted for a string of and heir other hosletries the
fraud and income tax evasion handsome Mra helsmley pat
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employees pleaded not
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Jews remember victims of the Nazi Holocaust


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 Bitumen mime

为 Several hundred people also tery to mark the anniverssary
and In a rare report nn the fate
of Jjews during the Second of Jems duritur the Seccond
Worrd War, Tass said 200.000 Jewish soldierss and officers
hapd died "Sovien patriots until
their ding brent their dying breath
In London, the a
In London, the actress, Ruth
Rosen, read
read
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norel by bil Wiesel, ascroviror
of two Nazi concentration camps.
A servir A service of remembrance
 dressed by Dr Lionel Knoel
owiz president of the Boar owiz, president
of British Jews.

## Algeria expands its role in shadowy negotiations

 No other country has accumulated as much experience and expertise as
Algeria in the contien and often
fustrin frustrating business of trying to talk
a bijack to a peaceful conclusion.
The records show the Algerians
have been involved in mediation
 release of 10 Opec oil ministers
kidnapped in ineman Since then
Algies has played an Agiers has phayed a key role in the
paceful conclusion of the 1 th7
Japanese Red Army hijacking the
release of 52 American bostages held release of 52 American bostages held
in Teflar and the 1985 hijack of a
TWA airliner to Beirut At the same time Algerian dip-
Inmats are in growing demand for
these more shadowy, behind-she-
 nizations. Finch Government used
The Frenc
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captivity in Beirut hast November. captivity in Beiriut ast Novermber. diplomatic whagers otherwis. Take at
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THIS YEAR EXPECT THE GREEN CARPET TREATMENT
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ismeant of cold-blooded muth purderers, sment of cold-bloo wided nuurderers-
like those now on board KU 422 , is
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Algeria had put intlecting the effor
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appreciated in Algiers.
The revolutionary credeotials of Uhe successars of the FLN guerrilia
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moral authonty with the resi of the For obvinus reasons, much less is
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bijackers, hoslage takers and the
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passengers on board the TWA plane passengers on board he TWA plane
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fly back to the Lebanese capital. To ny back 10 the Lebanese capital. To
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Algerian aunhorities have more than
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cxile was shot dead on a street by a cxile was shot dead on a street bv a
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## Zia foresees further Kabul turmoil

Fron Edward Gorman, Islamahad President Zia of Pakistan was out hut eventually his head
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terday afer the signing of the
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Palace here, he Presidential Palace here, he declarcen that
the pact was a historic achiev-me
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Pakistan.
But in a remarkably frank
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$\qquad$ Islamabad (AFP) - Foe
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Thbuh rebel sources saids in
The bombl bad been planted The bomb had been plantel
an Sor
Sorie-made vericl parked near the Walid and
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 was crowded and resurterd in a
fire in which several shops
were gutted. were gutted. that he foresaw "turmoil"
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instant access to your money with a
cheque book. And it's extremely simple earn a high rate of interest Put in more and you earn even higher rates - all calculated daily. Then, when you want to make a special purchase or move your funds to take you simply use your cheque book.

Theree nodelay. No loss of interest And no minimum cheque
some similar accounts. You also receive regular statements, full an card facilites, and there are no transattional charges whatsoever. You can apply for a 1100 cheque guarantee card too.

So if you want your money to earn high
interest. but stay highly accessible just takk to
our local Abbey National branct. Whoever suggested that you canth have CABBEY \% NATIONAL high interest cheque account.


# Famine feared as Ethiopia prepares to crush rebels 

Manila on alert while Aquino is in China





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 Troops killed

 Libyans jailed


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Karachi－Twenty thousand
people marched troush ite
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## US air safety inquiry

## Check on 267 Eastern jets









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Ferranti Electronics Limited, The Metropolitan Police, The California Cake and Cookie Limited.

Just a few of the 60 , many and varied, organizations whose names graced last year's Awards.

Altogether, over a thousand organizations took part in the first National Training Awards.

The competition that was set up by the MSC to reward proven excellence in the field of training.

On March 28th, Sir Austin Pearce, the patron, launched the 1988 Awards.

Supported by Channel 4's Business Programme, this year's competition will see 80 Awards given out in 3 categories.
To employers, to training establishments and for the innovative use of training methods.
So giving more organizations, whether big or small, public or private, the chance to win.
If you think training has successfully improved your organization's performance, just put your name on the coupon for an entry form.


| REASURY | growth, which had enabled th Government to specurity by considerable |
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|  | ${ }_{\text {Dr }}$ Gorrion Brown, an Opp- |
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|  | osition spokesman on Treasury |
|  | would go in tax handouts to the very small minority earning in |
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|  | excess of $£ 100,000$ a year. <br> Exacly the same amount |
|  | would have meant that not a single pensioner noed have suff fered a cut in bousing benefil nor a single family need have |
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|  | sents and who has produced the |
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|  | have seen this century." <br> Mr Lamont said that there |
|  | 70 per cent of all the cuts in the Budget going on the basic rates |
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|  | of tax and in inctreasing personal |
|  | anything "two nation" about 23 million benciting from basicrate cuts. |
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|  | Mr John Marshall (Hendon outh Cl said that the reductio |
|  | in the higher rate of taxation would encourage the inter- |
|  | noulionally mourage me ine inp- |
|  | osition laughter) - either to stay the United Kingdom or 10 |
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|  | People such as surgeons. industrialists and leaders in other whole of the nation. |
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| been beiter it the money had Mr Mr Lamont said. that tbat was |  |
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|  | actually increased revenue. Thecounry |
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|  | ment anc ihe managers that that |
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|  | produced. That wis one of the reasons why cuts in the bigher rates of tax benefited the whole |
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|  | MeCrindle (Brentwood and Ongar, C) said that a consid- |

## Community charge defended

PRIME MINISTER

## The proposed community charge did atake into acrount candes

 Mr Neil Kinnock, Leader of
the Opposition, tad asked her if
 people's ability to pay.
Mrs Thatcher said that those
on iniccome support received
 have to pay out of their income
Above that, hhere was an 80 per
cont cent rebate. Takiog hese two
thing togecher betwen seven
million and cight million people militon and eight milion people
wuould not tay the fill
nity charge because of frebates. Mrs Thatcher: I have given
nin a much bellet answer than
that

 Mrs Thatcher said ihat the
commuty charge met orvy a
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 nol have to pay the charge in
fill. Third, the to per cent of
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A new clause giving ministers
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requing opticians to test for

 Medicines biil
nesday night
He snid that He said that it was generally
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athormalities would be



Health and Medicines Bill

## Tory joins move to stop dental checks charge



## Clause to enforce sight tests passed


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## Peers in plea for

 the foresters
## 



## Help 'targeted on the needy'







## LETTERS TO THE EDITOR

1 Pemnington Street，London，E1 9XN Telephone：01－481 4100

## RESPITE FOR THE DOLLAR

| Less than 24 hours after the Group of Seven nations renewed their commitiment to ex－ change rate stability in Washington the element of restrained self－congratulation in complaceing．The US trade figures．for and the dollar immediately dropped shapply． <br> The G7 central banks evidently had some abous to hit them and，having allowed the first squalls to blow themselves out，hit back with carefilly co－ordinated intervention．They could hardly do less after the ringing declara－ tion of the previous day．But it was reassuring to seie the G7 signatories prepared to put．their money where their mouths are． <br> If the G7 are guilty of complacency it is than to yesterday＇s news．The February deficit of $\$ 13.8$ bilion figure of $\$ 12.4$ billion and worse than the markets expected，but there is still a fair chance of some improvement during the next few Uonths：The volume of goods exported by the of imports for many months and it is only the adverse price at which they have been sold as the doHar bas weakened which has kept the deficit high in value <br> The longer the dollar remains relatively improveiment in volume being reflected also in continues to expand rapidily，increasing its signs of coming out of the doldrums while slowdown in demand in the US． All this is movement in the right direction． |
| :---: |


| it is aniikely to be enough to bring d economy back into anything nce．The advice in the latest Wo |
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| Monetary Fun |
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| in the dollar without c |
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| cal policy＂． |
| Unfortunately an ambition to cut the US |
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| ing elected President of the United States |
| dir the election is over in November it is |
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| domestic savings． |
| This appears to have been accen |
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| llar．If not now，then la |

## DUKE＇S NUKE

Governor Michael Dukkakis of Massachusetts，
 of New Hampshine next door．
wanited to kricular，the how West Europeans had wainted to know how far a Dukakis Admin－ campaigning in the New York primary，Mr
Dutakisisthis week alked about what he would do in the event ofa Soviet
Europe．The pistasion of Western

 estern Eorope than that．
Mr．Dukakis－＂Duke＂，as his advertisiog
 cobriously with great restraint，only when
there semis to be no other alternative＂．Fis candourr then，was accompanied．by an escort of quaitications．
Democratic－less，one ontion of his rivals for the
Albeet Gore，young Senator Albert Gore，seized on the remarks ass an
opportunity to appear more mature and
 been＂unwise and inresponsible＂．Presidents
and prosidentital candidates had rraditionaly
avoided the trap of avided the errap of＂joellilig oun in advanace
when the United States would use the awesome power contained in our nuclear

If such a tradition exists，it is because there
are limits．to how far even presidents and are
prosidential candidates are preperared to state the obvious It cannot be because of the danger Union anybing it did not already know． All Mr Dukalas did was to state what had




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| Wages，inflation | nd complacency | Medical view of | Successfual in increasing organ donation in the United Slates，nor donation in the Uurustas，ain |
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|  | by comparing with our rate in the igood，we complacently regard as good． | organ requests <br> From Sir Raymond Hoffenberg <br> and Mr Ian S．Bailen | hat it was necestery in Brita Much copuld be achieved by a more positive approach to trans－ |
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| tacily appealing to the wider | Courr of Appeal | Ters an tercoponeturany the |  |
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## Memorial services

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## FORCED DISPOSAL <br> IGHLY IMPORTANT PUBLIC AUCTION PERSIAN CARPETS <br>  Moven wantioss <br>  public auction <br> 




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Mr C．G．Marter



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## Forthcoming marriages

| Mr TR．Papher <br> and Miss. ．R．Taylor <br>  Younger son oithe ilice er Trom ham．and Jy Jidit Rosemary younger twin daugher or of Jishe Jobon Taylor． |  |  |
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| Mr．J．A．Hassey Miss A．J．Bracer <br> The engrgement is announced <br> between James，son of Mr Marmaduke and Lady Sussn <br> Hussey，of $45 / 47$ ，Courtiend Road，London SW7，and Jac－ <br> queline，daughter of Dr and Mrs G．H．B．Baker，ofSutton，Surrey． |  | Marriag |
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| Mr C．M．Chambers and Miss A．A．Hodson <br> The engagement is announced |  |  |
|  | Mr．J．p．w．${ }_{\text {E }}$ |  |
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| Mr and Mrs J＿A．Orpin，of Croft House，Stansted，Essex． |  |  |
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## OBITUARY

MR JOHN STONEHOUSE


MR JAMES TOWER
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He trained at the R




From the begining he
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## MR JAMES DOMENGEAUX















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## The right friend?

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water (an immersioo hater boostsitif if Ouster an immersioo heater boosts it if
necessary) and plastie pipes run it necessary) and plater Bath University is monitoring
temperature and fuel cosis. Despite
the open pool hey have found there is temperature and fuyel cossis. Despite
tho open pool hhey have found here is
no damp and keeping 700 F eventy
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cen of what it would be above
ground Siting under the moving eilouds you can understand why the
Bexons and he doon lok so pleased.

 like bathroom ventilators. The froot
and back door (cro the gin and tonie
terrace) open, and so do small
ond terracen) open, and so do small
windows where the ground level falls
away. away
So whar's the mater with the place?
Even the villagers love it Well, if you want to be particular,
you can see into all the alcoves at a you can see into all the alcoves at a
glance so so they have of be kept tidy or glance., so they have to be kept ind or
the cortains drawn. which wurl spoil
the open look Next time I want the open look "Next time I want
more storage space," Rosemary says. more storage space," Rosemary says.
wheres.
we ought to tave to to take the jumke supboards. we ought to have more cupboards"" What about dust? "I just run the
Hoover over the wails. Theres hardly Hoover over the wails. Theres hardy
any housewre ${ }^{\text {and }}$ We wash the domes
occasiooally and mow the toof." Wheo the baby comes (it is going to
be delivered at home) it could get ooisy. To he house was planoed for a
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 and a bigger pool, bike the ooe the ar-
chitect bas in his spberananan house.
And they could make a And they could make a good
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## How marketing

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## Cold comfort for chickens

Cold
TELEVISION
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## "Everyones eyes stood out as if theyd never

 seen a temple.
## We had seen Dravidian temples in the south,




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expression at Khajuraho, gentile
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stay with me for many years.
To:The Governmen of thdia Touiss


 Markets drop
on \＄13．8bn
US trade gap




 ${ }^{2}$ Executive Editor


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## RTZ slides to a pretax $£ 594 \mathrm{~m}$



New terms to speed up＇Les Echos＇deal

## Pearson revises French bid

| By Joe Joseph | Lord Blakenham said： ＂We＇re doing it because we | lion cash－and－shares bid for |
| :---: | :---: | :---: |
| Pearson，the publishing，bank－ ing and indusirial group．has | believe it improves the | Les Echos in January．But M |
| shioned its becaim | chances of the transaccion ool |  |
| Ect | able delay ${ }^{\text {n }}$－ |  |
| ach financial daily through | Part of the payment for Les | character of Pearson aod put |
|  |  | the deal on ice．${ }^{\text {The }}$ Fonct government is |
| Frenct finance mioistry． |  | concerned about |
| rencb fears | right of fis | cent sake in Pearson beld by |
| y fall out of |  | Mr Rupen Murdoch，chief |
| d |  | ws |
|  |  | ar |
| Beytoun the owner of Les |  |  |
| Echos，have agreed a modificd | Michel David－Weill，so as to | stable and vulnerable 10 a |
| will initially acquir | ownership in Pearson． | Blakenha |
| we equity or Les． | Pearson，whose activ |  |
| Echos，taking up the balance a |  | $£ 283,000$ last year，Pearson＇s |

## Insider case turns on word







Mr Fisher maintained that
he had intended to buy the he had intended to buy the
Thomson T－Line shares even Thomson T－Line shares even
before keaming of the rival
offer．He had wanted to offer．He had wanted to
strengthen his negoviating pos－
ition，baving grown impatient ition，baving grown impatient
at the lack of response from
Kleinwort Keinwork
The judge，Mr Gerald But－
ler OC insmucted the jury to The judge，Mr Gerald But－
ler QC instuveled the jury 10
retum 8 not guilty verdict． Under he Company Securi－
ties（Insider Dealing ）Act ties（Insider Dealing Act
1985，it has to be shown that a
person who leams of prict person who leams of prict
sensitive information from
someone who is connected

# Behind the fog, RTZ shines again 

Boots to sell 61 stores
in western Canada


STOCK MARKET

## Shares slide on poor US trade figures

 BTR names
 ond



## Walter Lawrence

 surges to $£ 12.1 \mathrm{~m}$


## BAe-Rover warning   

 The
## Scottish Mutual

 Assurance Society Sinn
## 109St Vincemistreet Glasgow, G25HN

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Benedetti defeated over La Générale

## Fruen Jomatambace



 At his defeat, control of
Belgium's targen holding company, and with it a thind
of the Belginn cocnomy
sipped uncercmononiously into he hands of the Pastis inased
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Signor de de Benediatetice prom-
 At an extraordinary meeting
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Sura and it backers on the
existing ll-member Sociêe Sxisting 11 -men
Citniraik boand
 vignon, a senior board mem-
ber, said: ln any takeover bid
here is a winner and a loser. If there isa
you lose.
control."

Under a new three-tier up before , he metructure drawn board of directors, which will boand direction. which wif
aso povide the members of a
more restriced execulive commitce and a manazenent
commituee
Signor Be Benedertis cectur Signor de Benedetti's sexclu
sion from the board ruies out is paricipation on the exxcemanagement commitheecould be opened to non
bers in fature.
However, Signor de Bene-
dectí's foliowers have said here could still be legal action
oo overum the results of the


## A nasty shock for the Washington chums


#### Abstract

 They doly intervention in the markets.

The Bank of Japan will do its best Meanwhile, financial mreve the tide. suffered another nasty litule shock exactly six months after currency mis understanding, Washingion trig marker crash. There is no reason to think there will be a repeat performance except that berves are evidently still raw everywhere outside Tokyo. The prospect of a doilarithing to sink to t20 yen will not help short-term sentiment yhere either help short-te in the wake share prices. In the first two months of the year, the US trade deficit was almost exactly the same as in the first two months of 19 This might cause genuine wonder 0 . This might cause genuine wonder ove whether the US trade imbalance was really on the mend like that of Japain The currency dealers, however, were shocked because the latest monthy figure conspiccuously failed cheerful forecasss - which happen from time to in ine share and bond markets, reacted soares, having started ahead, reacted to swift tall as wall Street opened. Wall Street is now highly sensitive to the ollar rate, particulariy against the yen. US bond prices also tumbled, pushing


## Converting the bid strategy

Ot quite takeover fever perhaps, interest rates, convertibles offering yields
but the bid scone is farmore acive of hetween 7 per cent and 8 per cent look
than the dull kevel of stock market especially good value, particulariy comctivity would lead us to expect Burt the pared with the fixed inlerest market and equity swap offiers and away from the new rakeover tool, or more correctly the
freshly oiled old takeover trol is the onvertible preference.
najor takeovers faunched yesterd the two onvertible preference shares.
The choice of convertibles says much ncerain value attached to ordinary Offers launched in equity ooe day can be next, whereas the yield support to the converible preference and ute more
valuable with declioing tax rates, provides plasform to the price
Although cash is kin aready nunning out of fideas of where to
put itigainst a background of falling

## Japanese link wins exporter award

ouer warning

## The

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## Now there's a brand new private Nith plan that offers you and your health plan that offers yo

Not only does it give you substantially better benefits than anything on the market, including BUPA and PYP, it to $50 \%$ !
This new plan is called PRIMECARE TLUS. It is quite simply the best-value private health insurance available to you and your amily today.
Nowhere else will you get all these benefits from a private health insura
Up to $50 \%$ No claims Discounts. Upto $50 \%$ No-d aims Disco
2 -Year Premium Protection.

- Worldwide Holiday Travel Insurance.

Guaranteed Acceptance under 65.

- Plus FREE Membership of the Prime Club, giving you substantial discounts off holidays, recuperation breaks, new cars and much much more.
find it much more comp conident youll ind it much more competitively priced than y similar insurance!
But dont take our word for it. just complete and well prepare a personal quotation foryou.


Eisherway you'll be undernoobligation, so why not do it now


## BUSINESS AND FINANCE <br> Dow tumbles 36 in early trading

New York (Remter) - The
Dow Jones industribl average
stanilizers
reported that
dollar helped to
 Shares 100 k a steep fall after $\begin{gathered}\text { defficit should improve also } \\ \text { offered encouragement } \\ \text { On Wednesday, the Dow }\end{gathered}$
the news of an unexpected






AVIS D'APPEL
A LA PREQUALIFICATION DISPATCHHG DE PRODUCTION ET DE TRANSPORT D'ENERGE ELECTRIQUE овjet et finaicement
La Conmuneutée électrique du Bénin en qualitad de
Matre d'Oeuvre Bénéficie d'un financemment de la
 réalisation d'un Dispatching
Transport d'Energie Electrique. Les installations font l'objet d'un marche unique
comprenent principalement: Informantre de conduitt constitud d'un système temps reel, ite gestion des termineux de visualisation et
de dialogue hommemachine et lexécution de
programes de programmes de calcul en temps differé; Frese éngulpements d'ellmentation dee sécurnté et
conduite; - un réseau de télécontrôle transmettant les
informations au cenntre de conduite et restituant les
commandes dans les postes H . - les edaptations de filerie dans les postes H.T. at les Centrales;
Iraxtension du réseeu de supports privés de
transmission; - rextension de réseeu de tollephonie privée;

- la misé en plece d'un réseau telex privé. 2. COMOItIOMS DE PARTICIPATIOM La participation est ouverte à bgalitite de condition à at
touta persone physivue ou moreale ou groupement
desdites desarites parsonnes, pusurian et financiers suffisantes et ressortisseant d'un peys membre de la Banque Atricaine de
Développement ou den pays participant eu Fond
Atricain de Developpenent

3. COMSULTATIOM ET ACQUISITIOM DES DOSSIERS D'APPE A LA
Le Dossier d'Appal è la Príqualit
retiré à pertir du 25 evril 1988:

 - soit aupress de TRASYS, Bruxeliles - Beligque - telephone $+32-2.234 .51 .09$ (Mile
de Cartier) - telex 2152 . contre paiement d'une somme non remboursable de LIEU ET DATE DE RECEPTION DES DOSSIERS
POUR LA PREQUALIFICATION poun La prequalificato
Le Dossier pour le Préqualification, redige en langue
trancalise devra parvenir on trois oxemplaires par
envol recommande outre dépose conte
 5. PREqualification des entrepremeurs

Les Entrepreneurs ayant remis un Dossiar de
Prequalificiction seront informés en temps utilie,
indluiduellement par latra de lecceptation ou non de
 - leur candidature en vue de participer al 'Appel d'Offres
pour la réalisation du Dispatchling Eectrique.

ICI power plant gives Coal a boost


Triplex in ${ }^{f 50} \mathbf{m}$ plan to create 750 jobs



 ing leisare and com nounsiy industrial and business units
and will bring up to 750 jobs
to the Black Country．

 uary：Triplex Lloy h has re－
ined bhe freebold ownership of the tand and buildings and
will apply for grant aid to the
Black Couniry Development Corporation
The sethe，between junctions 9
and 10 of the M6，has been
used for steel production since

 The proposed indirectly many
development
 Ouarto Group leaps to fi． 3 m tae Quarto Group，the book
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which i
corporated in the US
 Tom half，ibe compinany ant人
 hat year bad been exxep－
tionally busk and business
had since continued to be very brisk We expect to continne to
increase our share
package the book package publishing market
and too add further magarie
tiiles to our current core of

# Amex chief seeks catalyst＇s role in Third World debt 

James Robinson＇s proposal for solving the Thidd World debt problem met Undaunted，he will be in London next This is the year of I2D2－pot that be is playing a high－stakes
to be confused with a robot game will Third Word deb from Siar wars－
James Robinson，
execestive of the Ame
Pomany． Over the nexr nine months
he will hempt butid sup－
port for his ambitiousus Thitr

 plan tew a group of trade
officialas．
Mr Robinson is using his

corporate＂pulpit＂to advance | corpo |
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| priokal | gloate sector on important in

It
 the Treasury Secretary，fo
maxins the gospl on Thirc
Worid debt materas． But Mr Robinson is un－
daunted by he Treasury＇s
Critieism and by suggestions

 Worid ountiris semowourof
 He new leadership on debt
would come from ourside the
US．
 the imporrant debt issues，
even though he concedst hat
some of ins solutions are not some of bis solutions are not
warmly embraced． 12D2 is a market－oriented
approach It
nations more brest to give give
no restructure ineit

 $\begin{gathered}\text { Sponsoring govetmments of } \\ \text { developed nations Mr．Rosian }\end{gathered}$
 capitiwal In refurn for debt sub
ordination and oconssionary
termms 1202 would insis that
debtor nations stay the course terms， 12 D2 would insist that
debtor nations stay he couste
on thir economic reform
orogrammes

a reorganization facility，a son
of chapter th baikuputcy
procdure which can provid
brodder solutions than those

## available in the ing community．

But if anyone has a bener
jdeas．Mr Robinson is willing
to listen．
Bailey Morris

## Fitch has designs on the US after record year


 per cent preax a profits by 28
million from fi． 90 million．
a further broadening of its new clients
business base be added
Orher areas set for growth Fitch has exchanged con－
tracts on a $£ 2.6$ million site in
$\qquad$
Times Law Report April 151988 Court of Appeal


the site isself or go for a sale
and leaseback agreement．
The Lloyd＇s contract is half
way through its wo－month
span，with various propes pan，with vario
furniture ded

Arbitration issues cannot be decided by court in challenge to jurisdiction
 Metal Scrap Trade
tion Ls K Kite Ship
Lid（The Gedys） Before Liond Justice Fax，Vord
Justice Parker and Lord Justice










 Within a day or two of be Rasime
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Law Society＇s Final Examination，winter 1988

## make succh other order as may The pursuit of the couoter－ be mexditerin The clinim was an antemp 10 forer a








# Sunlight merger helps Godfrey Davis jump 30\％ 

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|  | dealerships，of which it has four，to long－term contract |
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| Suplight Group，reycaled pre－ |  |
| prohis up | per cent of profils． |
| 9 million on turno | Mr Cecil Redfern，the group |
| 5 perceent to £222 m |  |
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| r，have been |  |
| year io December 31 | proits and eaming．＂ |
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| vorkwear and linea hire． |  |
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## Great Southern lifted to $£ \mathbf{2 . 0 8 m}$



Godfriy Davis Holdings，the activities range from Ford $\begin{array}{lll}\text { Setween Godfrey Davis and } & \text { hire．It contributued } 55 \text { per reen } \\ \text { of turnight Group，reycared pre－} & \\ \text { of turnover last year and } 31\end{array}$
 The figures，and the rent year had started well
comparatives for the previous am confident that the eroup
year，have becn prepard for
will achieve recond levels of

 urnover and 43．per cemt of are looking to expand on a
prooike Is accivies include broad front
worwiear and line bite onor group which，he is come per cenn to 13.22 m ．and the
dividend for the year was
increased by


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Despite meteorological evidence to the contrary, we could say the sun shone all year.

1987 was a record year for Sun Life; record year for sales, and a record year for profits.

Post tax profits for shareholders totalled $£ 20.9$ million, up $20 \%$ on 1986.

Our excellent all round performance has given us another opportunity to make a substantial increase in rewards to shareholders. A final dividend declared of $\mathbf{2 2 . 2} \mathbf{p}$ per share brings the total dividend for 1987 to 33.64 p. up by $18 \%$ on 1986 .

We have also been able to increase rewards for our with profits policyholders, the total bonus distribution to them rising to $£ 142$
milion, compared with $£ 125.1$ million in 1986. All these results have been earned by a combination of investment expertise, careful planning and marketing flair The conımon element in all areas of our business has been sheer hard work.

During the first nine months of 1987 , the business climate was set fair, but there was, of course, a dramatic fall in equity prices during the month of October

Despite the fall, our business remained at a high level for the last months of the year.

The breadth of our product range, our leadership in pensious and our ability to sell through a comprehensive range of outcts all contributed to that achievement

Sun Life has always paid careful attention to the development of management skills within the company. Equally we place a very strong emphasis on training progranmes to ensure that our sales technical and administrative staff are highly proficient in the lates developments relevant to their skills.

1987 should not be remembered simply for our notabl financial performance. It was a year in which we made great strides in broudering the base of our business to meet chang condition at home and abroad. This is in line with the fuludamental ụature of our approach which. is to build out the skills and driving forces that have helped shape our expansion. $S U \mathbb{N} \mathbb{I T} \mathbb{H}$

Extracts from the Chairman's Statement, 1987. For a copy of our 1987 Report and Accounts please contact Tony Setchell, Sun Life Assurance Sucicty ple, 107 Citeapside, London, EC2V 6 DU . Factline: 01606 7788.



## Doctors

 with an eye on securityHy Peta Levi The incrizesing trend for academies 10
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is illustrated by today's announcemen is illustrated by yoday's annoessunul onem iair of Roconer plec isily-owned subssid
stake in Sophos Lus. an oxford crity


 experise.
Airtecch specializes in producing gov-
ernment and milizary encroption thand
ware for which Sophos has already developed sofwars and sess sreal poaten-
iail for furrher growth. DT Hrusk who
founded' Sophos in 1980 .
 smail company credibility with its large
customers which include goversmen,
the banking community and industry". One nf the secrest of success fir a
software hnuse is to spot a gap in the market DT Lammer said a gap in in the
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were using personal compurers would lead vo trouble. Numbers nf peeple were
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BUSINESS TO BUSINESS


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 New Business Manager. Factors
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You want International Factors
2 International


## Watch carefully how you rate



CAR BUYERS' GUIDE

B.M.W. AUTHORISED DEALERS

##  <br> 

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## Steve Acteson previews snooker's world professional championship

## Odds stacked in favour of Davis



## Uncanny Scot who was born without nerves

with Davis emerging an $18-14$ winner. $\begin{aligned} & \text { ment on ro reach the final he would } \\ & \text { This season Daris has wna three of } \\ & \text { replace White as the Forld No. } 2 \text { nex }\end{aligned}$

## Nightmare over for revitalized Drago

Sparkling Doyoun new Guineas favourite after emphatic victory

## Gosde

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Lucky break for the event's rank outsider



## Bluebook can restore classic confidence by passing Newbury test

## Minmandim











 Thaidib wen on to find



## Gosden should strengthen sheikh's Newmarket ties









 - Fulke Johnson Honghton,
who owns My Lamb


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Tharus O'Reilly stakes claim for Times final Pipe captures






## AYR

Selections
By Mandarin


Brian Beer's sectecion: 2.00 Team Approact.
Going: good (chase); good to soft (hurdles)






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##    <br>  



 4.10 LaND OF BưNS NOVICES CHANE (R3.189:- 3 m 100yd) (5 C4)


 4.40 ROYML BURCH OF AYR MEMORINL HANDICAP HURDLE (E2,54e: $2 m$ bf (11
runters)


Course specialists

$\xrightarrow[\text { British team }]{\text { SHOOTING }}$ Brins team wins first prestige event nitinued Britain rille team ustarian tour by winninaten ustralia match with a recorr The Ieam of 10 coached by Sossilice 2000 with 10 shout of , 700 and 800 merres
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# Challenging a fine selection 

 on timing her run to perfection







 powerful reason


Cardif rord 10 brohe:


Introducing the golf magazine for players A and B.

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Siatan troy sho

to run for 3 COMPD




FOOTBALL: MANAGER BELIEVES A FULL-STRENGTH SIDE CAN PULL BACK A TWO-GOAL DEFICIT

## Sexton confident about return leg

 A Cardiffrecord to be broken

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Clubs find
Maidstone are to problems in schemes
move out of home

Sindelar leaves his troubles behind with a useful start

##         Sindewimidutixime    <br> Hollands recover from poor start

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## SQUASH RACKETS

Devoy shows signs of cracks in her armour

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Danes prove too mighty for Sweden


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Kamara fined $£ 1200$ in pitch assault 'test case'



## UEFA seeks hooligan ban

 come to
expect from Cartier. A price tag with lots of noughts.




 se yon besitestar a caice es sunk will cher

## called his child a hlack batann Nathan, the defending solicitor, said that he playg John Nathan, the defending soliciot, said hat dhe etayer had experienced racial ahuse from time to time in his "He a professional. "He is forced to tolerate that ahuse because he loves the ahuse because he loves the game. Buit he tells mee hiss remark broke through the baariers. he had erected hecise hes diat his child" Kamarad's wife is white. <br> Nathan said Kamara had been suppended for a month hy swindon and fined f1.000. He had no played sine the incident and had lost $E 700$ in nuses. He will money and bo-ar before a Football! Association disciPlinary hearing in London on Monday and faces further Nes and suspension. Nathan added. tract is is up for nd of the season and there is odouht that hhi incident has Murice Gall negotiations." Murice Galliers, the Bench chairman. said: highty are


$\qquad$

Liverpool make Finney their latest admirer


| Tom Finney, entranced as he sat watching Liverpool overwheim Noturgham Forest 5 Has joined those who believe that Kenny Dalglish's side is the strongest ever to be assembled legendary winger says he has never witressed a better team. | players and they all support each other. <br> The number of times defenders came through to join the attack, it could have been seven or eight quite <br> Since Liverpool struck the woodrork twice and were denied on at least four occa- | abroad, is indisputable) cannot, and may never be. genuinely tested. <br> Cold-hearted statisticians will doubtess rustle hrough the record books and prove, to their satisfaction al least, that garded even as the most |
| :---: | :---: | :---: |
| In his opinion. not the Busby Babes of Manchester nich, nor Tottenham Hosspur. who won the double 27 years ago, nor even the goldenBrazilians, who bestrode the world, would have been a match for Liverpool. "I've ne ver seen skill at that pare,he enthused. |  |  |
|  | $\begin{gathered} \text { if } \mathrm{an} \\ \text { itement } \end{gathered}$ | of scoring |
|  | thos |  |
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| In all my time as a player and as a spectator. that was the Tiest exhibition of footbal |  |  |
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| finest exhibition of footbal ve ever seen. Everybody will have left believing they had seen something that will never be bettered. The execution of They have great individual |  | Indeed, Dalelist's squad; |
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| Voice fr |  |  |
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| By Ian Ross an |  | Yet Finney was expressing |
|  |  |  |
| Tommy Smith, a paetaber of |  |  |
| Liverpoor's fammons sides of the real competition in the first division possibly overemphasized their superiority. |  |  |
|  |  | , mporit raco |
|  |  | immed |
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| side but the opposition is not all it might be. That is taking |  | throughont the land. |
|  |  | fore they colle |
| nothing at all away from them becanse they can only go out paired with," he said. |  |  |
|  |  | teenth tiue, they will take part |
|  |  |  |
| "It is very difficuit to compare the present teams with those of yesteryear because 1 | of anything. 1 think Liverpool |  |
|  |  |  |
| years ago there were possibly |  |  |
|  |  |  |
| eight or 10 really good teams in the first division whereas |  |  |

## Lyle cast in the shadows <br> Sandy Mrom Mitchell Phats, Goi Correspondent,

Enter the dragon to big-time tennis By Richard Erans Papers bave thear sigiget b


## Budd case adds to Nebiolo's troubles

| By Pat Bntcher, Athletics Correspondent |  |
| :---: | :---: |
| Nebiolo's cup | Gasser is appealing against |
|  |  |
| the past few years, hut wit |  |
| woe. The lialian presides a meeting in London |  |
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| sure | ficial shenanigans |
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| whitewash of allegations that |  |
| ian long jumper, had been good as her mastery of given half a metre extra on his English. |  |
|  |  |
|  |  |
| him a bronze medal in the world championships in |  |
| Rome last summer. |  |
| had rehuffed Nehiolo's attempl 10 become its president |  |
|  |  |
|  |  |
| attached to the athlete). and demanded the sacking of sev- |  |
| demanded the sacking of several FIDAL officials. This has |  |
|  |  |
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| on the LAAF. Thus far, Nehiolo has resisted any attempt to implicate him. |  |
| That may be the worst of his problems, but it is nol the only |  |
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|  |  |
| women vying for first place on the agenda of the IAAF coun- |  |
| $\begin{aligned} & \text { the agenda ot the laAF coun- } \\ & \text { cil meeting at trom mark Lane } \\ & \text { Keghe off } \mathrm{Gl} \end{aligned}$ |  |
|  |  |
| Gasser. The latter is already booked into the High Court |  |
|  |  |
| on Monday, and if Budd gets |  |
| could well join the Swiss in thas |  |
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 acceptia supporting role alo ang
side Gree Norman as he first
round of the MCI He bour Town course here yes
terday.
$\qquad$
$\qquad$Openholes although he he later falttered and finished wile fal fal
under-par round oneThe sun was high when Lyle
began his reisen as the master
golfir. But he made an in-
auspicious start by missing a




## Bureaucracy stalls

 Soviet advance

London Marathon results
 and times of all fine the inside three hourrs. The narathon
Truesday and Weishess will be carried on


[^0]:    derive more enioyment from your game Every month, Today's Golfer is packed with aly you could ask for from a golf
    magazire. Guides to courses all over Britain Tips on how to improve your game. Profiles on top pro's. Plus coverage of major
    tournaments, reader competitions, results
    and more!
    Today's Golfer Its new, tis differst GƠTFBR

